

The background image shows an industrial facility with a tall, slender metal structure featuring a platform at the top. A yellow-green circular graphic is overlaid on the right side of the image. The scene is set outdoors with a clear blue sky and some greenery in the distance.

Seizing new
opportunities.
**Glissando, Voiteg,
Romania.**



Alluvial soils shape the land and soil structure in the Pannonian Plain, an especially fertile area that extends over southern Hungary, western Romania, northern Serbia and eastern Croatia and is known for its agriculture. Voiteg is one of many small villages located in the heart of this region.

Before embarking on its plant construction project in 2014, Bühler's customer Glissando had only a few points of contact with the agricultural sector. Founded in 1991, the company initially focused on plant protection products and fertilizers, mainly for private use. With two garden centers in Timisoara and Lovrin with a total sales area of almost 7,000 square meters, the company focused on plants and accessories for private gardens.

New possibilities with Bühler.

In 2014, Glissando decided to fundamentally change its core business by constructing a grain storage facility. The new plant comprised ten steel silos with a total storage volume of 20,000 tons as well as corresponding cleaning, drying and conveying technology. Bühler's product-friendly drying technology easily made it possible to reduce the product's moisture content to below 15% while allowing processing with a maximum contamination level of 1.5%. Optimum storage conditions were thus created for healthy grain, which in turn guarantees a correspondingly high yield and quality.

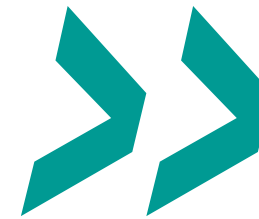


Tailored solutions for all customer requirements.

Although this region in western Romania is blessed with very fertile soil, it is also situated in close proximity to the Carpathians, a European low mountain range whose peaks extend up to an altitude of 2,500 meters. The collision of two tectonic plates near the mountains makes the whole area susceptible to weak to moderate earthquakes – a factor that cannot be ignored when planning a facility of this kind. Accordingly, the foundations were specially designed and the ceilings reinforced with steel girders to ensure adequate protection not only for the plant and its employees, but also for the technology it houses.

Machines of the highest quality.

The vast experience that Bühler has gained over many years is always incorporated into each new plant. In this way, Bühler can continuously develop its machines and ensure improved product quality and higher yields.



The quality of our machines and our specific solutions ultimately convinced the customer.

Hans-Dietrich Greth, Area Sales Manager, Bühler GmbH

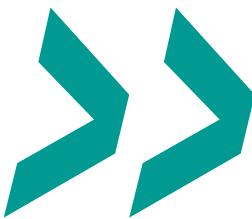


All the machines that were installed in the plant in 2014 have worked flawlessly from day one. This promised and guaranteed high quality also makes the system extremely fail-safe.



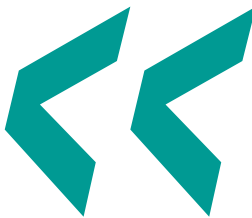
Customer service above and beyond the required standards.

The construction of the plant was overseen by a special assembly group and a direct contact on site. Together, they ensured that all issues could be addressed in the shortest possible time frame and that there was close communication between the customer Glissando and the service provider Bühler.



For us, Glissando is a reference project because everything simply worked – delivery, installation and commissioning were all on time.

Hans-Dietrich Greth, Area Sales Manager, Bühler GmbH



Even beyond the construction of the plant, contact with the customer was always an important criterion. Regular visits and discussions are still on the agenda today – for even higher process quality and total customer satisfaction.

The project at a glance.

Project data Glissando Voiteg:

	Typ	Kapazität/Leistung
Storage	10 steel silos	20.000 t
Loading	1 Truck 1 Truck	100 t/h 20 t/h
Processing technology	1 TAS	100 t/h
Drying technology	1 STKX6D-12702	30 t/h
Conveying technology	20 Trough chain conveyors 6 Elevators	100 t/h 100 t/h
Unloading	1 Truck	100 t/h



Bühler GmbH

DE-92339 Beilngries

Deutschland

T +49 8461 701 0

F +49 8461 701 133

grain-quality-supply@buhlergroup.com

www.buhlergroup.com/gq

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